

### **MAKE A DIFFERENCE**

I combine order and structure with openness to new things - always ready to leave the comfort zone. This is how I manage to optimize project structures and upgrade way of working and thinking. For me, people and their relationships with one another are the key to good collaboration and success. I accompany and support you in the learning process and work with you to develop efficient structures and framework conditions that suit your organization, your team and your projects.



Learn more



## **Project Abstract**

2023

Federally owned mobility and transport group

**SCRUM MASTER & COACH** 

Rollout of a pilot project for the bus production platform (PPBus) across all other regions of the bus group

- Further development of the existing agile structures, procedures and working environments
- Coaching of project employees in optimizing the use of agile working methods
- Promoting the team's self-organized way of working and ensuring optimal conditions for the team to achieve the agreed sprint and iteration goals
- Development and establishment of meaningful metrics and key figures to identify potential for improvement
- Interpretation and evaluation of metrics and key figures
- Preparation and communication of findings to strengthen understanding of empirical process control through transparency, inspection and adaptation in the team and the organization
- Early identification of impediments and risks to the team's performance or goal achievement as well as management of the elimination of these through appropriate measures
- Moderation of events (e.g. workshops) even on controversial topics

2020 - 2023



Purchasing association for medium-sized furniture retailers in Germany and Europe

**PROGRAM MANAGER & SCRUM MASTER** 

### Program management

- Conception, development and establishment of program and project management structures and processes including quality management and CIP
- Organization, coordination and monitoring of (large) projects and programs in the role of project management
- Responsibility and monitoring of the entire project budget based on established methods (e.g.: WBS, milestones) and KPIs (e.g.: CPI, SPI)
- Innovation management: Conception, development and establishment of processes to promote innovation in the company
- Conception, development and establishment of agile requirements management
- Interface between internal and external stakeholders and C-level
- Creation of status reports and moderation of project status meetings as well as live demos
- Requirements management including moderation of numerous workshops with the participation of all stakeholders





**SCHULTZ** 

### **Industries**

- Trade & Furnishings 🗸
- E-Commerce (B2B) 🗸
- Financial economics 🗸
  - Transportation & Logistics

Human resources management

PO Coaching

## **Project Abstract**

### **Agile Transformation**

- ▶ Building an agile project organization
- Workshops for prioritizing cross-cutting backlogs and planning processes
- Development of specific product canvases in the corporate context
- Further development of several project teams for self-organization in the agile world
- Building a team-specific value system and dealing with dysfunctions in teams
- ▶ Implementation of methods for benefit-oriented work
- Preparation and moderation of Scrum events
- Promoting role development and imparting agile values through individual and team coaching
- Development and establishment of methods to optimize business value
- Development of product vision, strategy and the corresponding product goals
- Creation of an understanding of product planning in an empirical working environment
- Strengths-oriented further development of individual team members

#### PO Coaching

- Coaching of (junior) product owners to strengthen and optimize their current role
- Support the product owners with regard to project budgets and cost reporting
- Development and introduction of a product owner guideline for continuous improvement of processes within agile projects and digital services

2016 - 2020

E-commerce service provider (one of the market leaders in Germany)

#### **PROGRAM HEAD & PRODUCT OWNER**

### Product Ownership - Implementation of a new online shop

- Establishing agile working methods to implement new e-commerce platforms
- Project organization and coordination based on a product backlog
- Management of diversely allocated multinational teams in a global context
- Capability management: Coordination and planning of the use of existing resources as well as determination and planning of future requirements
- Responsibility for service provider and supplier management including acquisition
- Responsibility for crisis communication and escalation management
- Control and implementation of marketing measures and advertising campaigns
- Carrying out target group analyzes to improve the user experience in online shops and to target advertising campaigns
- ► Interface between management level and the departments involved in the project





SINA SCHULTZ

### Roles

- Project Manager 🗸
- Program Manager 🗸
  - Product Owner 🗸
    - Scrum Master 🗸
      - (Agile) Coach 🗸
  - Team Member 🗸

Tools

Jira/Confluence

MS Office + Project

Mural/Miro

## **Project Abstract**

2016 - 2020



E-Commerce-Dienstleister (einer der Marktführer in Deutschland)

#### PROGRAMMLEITERIN & PRODUCT OWNER

### Project lead management - introduction of a new ERP system

- Project organization and coordination
- ▶ Building and maintaining the central product backlog
- Responsibility for requirements management
- Coordination of the interface between agile software development and classic project organization
- Process management: Recording the actual processes and optimizing the existing processes
- ▶ Building a knowledge database
- Responsibility for the management of external service providers
- ► Coordination and planning of the use of existing resources
- ► Interface between all stakeholders and boards
- ► Link between IT and stakeholders
- Creation of status reports and moderation of project meetings
- ► Creation of management reports
- Moderation of workshops with the participation of internal and external stakeholders
- Responsibility for crisis communication and escalation management

### Human resources management

- ▶ Training of new colleagues
- Establishment of a global talent hub including recruitment in an international environment
- ► Full support in HR

2014 - 2015



### Banking association

(for public insurance companies and other financial service providers in Germany)

#### **CORPORATE COMMUNICATIONS**

- Advising top management and employees in the specialist departments on various communication topics
- Planning, controlling and developing central communication strategies
- Planning and design of internal and external corporate communication
- Management of projects within corporate communications
- Planning and implementing public relations and marketing measures
- Responsibility for campaign management





# SINA SCHULTZ

## Experience

- 9+ years project lead 
  management
- 6+ years in agile roles 🗸
  - 2+ years as a coach 🗸

### Certificates

Professional Scrum Master I (scrum.org, 2023)



Co-Active Fundamentals of Coaching



(Co-Active Training Institute, 2023)

Specialist in Project Management (IHK Hannover, 2017)



JIRA & Confluence Expert (Atlassian, 2017)

